### Endeavor

EXPERT ADVISORY GROUP

# EXPERIENCE MATRIX OIL & GAS: BRIDGING THE GAP



Total Number of Advisors with	Employer Type While Performing This Expertise								
Experience in this Expertise	Area of Expertise		NOC (Nationa I Oil Co.)	Indep. Oper.	Svc. Co.	Mfg.	Eng. Co.	EPC Co.	
132	Capital Projects (> \$1 billion)	88	46	24	17	40	13	40	
150	Capital Projects (\$250 million to \$1 billion)	95	51	42	27	52	21	65	
168	Capital Projects	91	48	54	43	56	31	51	
125	Contruction / Fabrication	62	28	30	26	48	31	52	
78	Cultural Transformation	41	13	17	18	17	16	17	
56	Data Management / Software	23	9	13	13	17	4	8	
109	Decision Analysis	66	29	41	22	35	13	19	
82	Decommissioning	32	19	24	20	30	5	11	
147	Deepwater project (> 3000 ft)	88	37	40	36	45	20	38	
66	Drilling and Completions	39	18	17	26	12	7	2	
112	Due Diligence	49	21	35	26	33	9	17	
63	Environmental	30	13	13	17	17	7	8	
125	EPIC (Engineering Procurement Installation	65	35	36	21	44	15	51	
48	Executive Coaching	23	12	16	14	12	9	15	
138	Field Development / Concept Selection	83	46	47	13	44	8	22	
52	Financial	20	12	19	20	20	10	13	
124	Floating Production Systems	69	36	36	22	44	13	25	
53	Flow Assurance	30	12	15	8	20	3	4	
58	Government (contract experience)	15	21	14	10	19	5	9	
62	(Independent Project	36	17	15	5	17	3	24	
54	LNG (Liquified Natural Gas)	24	10	16	7	19	3	13	
56	Manufacturing	14	4	7	19	18	36	16	
75	Mergers and Acquisitions	28	13	27	25	17	12	10	
138	Offshore Facilities	82	46	53	30	50	16	40	
120	Offshore Installation	72	35	40	26	40	12	35	
116	Offshore Operations	66	43	37	28	26	11	18	

Note: Numbers indicate the number of advisors with experience shown in the area of expertise column. Over 200 Advisors are included in the survey.

ı otal number	Employer Type While Performing This Expertise							
of Advisors with Experience in	Area of Expertise		NOC (Nationa I Oil Co.)	Indep. Oper.	Svc. Co.	Mfg.	Eng. Co.	EPC Co.
92	Offshore Pipelines	52	27	30	19	40	6	25
54	Petrochemical Facilities	25	14	10	10	19	11	23
23	Petrochemical Operations	13	6	9	6	8	9	5
47	Refinery Facilities	23	14	6	9	16	8	18
20	Refinery Operations	15	8	6	6	7	3	4
95	Regulatory experience	52	34	39	18	26	11	14
136	Risk Assessment	87	39	49	37	35	13	24
94	Safety Assessment and Processes	63	27	30	26	28	11	18
78	Sales / Marketing	11	5	10	40	35	19	24
34	Shale Experience	15	4	15	15	10	1	5
57	Strategic Transformation	23	11	15	18	13	16	12
107	Subsea Equipment	61	29	35	29	40	29	20
43	Subsurface/Reservoir	32	16	21	9	7	2	3
83	SURF Projects	49	22	29	20	38	17	22
95	Technology Development & Commercialization	43	16	7	28	29	26	12
110	Tendering Experience	54	31	34	38	46	21	38
61	Upstream Process Design	37	14	20	12	24	4	20
	Regional Experience							
59	Arctic	32	9	6	9	5	21	6
122	Asia Pacific	55	23	26	32	15	45	33
78	Australia	30	7	21	18	7	24	19
102	Brazil	34	26	18	29	21	27	29
165	Gulf Of Mexico	93	27	56	52	28	57	39
96	Middle East	32	24	15	19	6	28	24
98	North Sea	52	12	24	28	19	33	19
145	West Africa	80	28	44	36	17	43	30

#### Endeavor

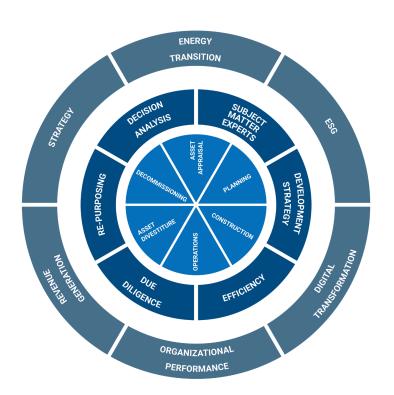
#### **ENERGY**

How do you quickly find the high-level skills necessary to complete your oil and gas project when the present economic climate prohibits you from adding the necessary experience to your teams? The quickest way is to reach out to Endeavor Management's Oil & Gas Expert Advisory Group, which includes over 300 oil and gas industry experts who can address almost any problem your organization is facing in any operating theater.

Endeavor's consultants have lived and overcome the problems you are presently experiencing.

Put our career oil and gas specialists to work on your project to augment your existing personnel, fill knowledge gaps, mentor and guide your less seasoned staff, and complete your projects within budget, on time, and with the greatest possible efficiency.

We have formed several specialty teams within our Expert Advisory Group to meet specific client needs. Please visit our website for more information.



## HOW DO WE HELP OUR CLIENTS

Endeavor provides technical and strategic advice and support to all types of energy focused clients in the life cycle phases of their business.

As you can see from the matrix, our Expert Advisory Group includes individuals with decades of experience in difficult situations. From reservoir management to decommissioning, our team of experts includes former executives who have tackled the same challenges, now armed with Endeavor's best practices. Please contact us as you need advisory support.